Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Apple Siri	Virtual assistant as a next UI paradigm (CS) Semantic Augmentation	If your computer were really smart o It would understand you in your language o It would make sense of your environment o It would help you solve everyday problem o It would be at your service, everywhere.	Virtual assistant leveraging semantic technologies Domain and Task models Speech + Semantics + APIs (application interfaces)	Virtual assistants that complete tasks for you Usability Context sensitivity for services	Value Model and Proposition: Knowledge Capture customizes Interface to user preferences and needs Added Value: Remote Availability

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Sallie Mae	from Multiple	 Multiple systems and sources of knowledge in different parts of the enterprise, owned by different communities of practice. Gaining time and commitment from subject matter experts to ensure completeness of the model. Different groups see different shades of meaning and application for similar terms, in different contexts. Needs a unifying approach supporting local views. 	 Facilitation of knowledge gathering using ontology engineering methods. Formal ontology notation for single ontology, while presenting views and facets of this to subject matter experts. Curation of the ontology. 	Best use of subject matter experts' time and resources. Curatorship of Enterprise Semantic Architect ensures quality, consistency and completeness of the ontology. Collaboration in industry standardization efforts (e.g. EDM Council), via common semantics. Ensures that the knowledge captured at Sallie Mae is taken forward to industry-wide standardization efforts which we can then use.	Value Model and Proposition: Knowledge Capture; Added Value: Consistency Across Industry

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EDM Council	Standardization of Terms and Definitions for Financial Services (CS)	Industry standardization of terms and definitions. Integration of multiple sources and feeds into disparate database structures. Even a small financial firm has 50 °C 100 separate systems each with its own data model. Tried: XML (MDDL); UML data models (ISO 20022). Industry response: "We need semantics."	Semantic (conceptual) model of terms, definitions OWL/ODM metamodel with UML tool Adapted for readability. Present draft to business SMEs for input. Explained format to SMEs as set theory. Reviewed via webcast, direct input to mode.	 Answered industry call for standardization of meaning. Industry applications including mapping, master data models, messaging. Atomic building blocks means 	Value Model and Proposition: Knowledge Capture leading to new products; Added Value Consistency Across Industry Added Value: (Business Benefit): Cost Savings in data integration initiatives
<u>Sandpiper</u>	Semantic Tech in Rental Product Marketing (CS)	 Help consumers find offerings. Help consumers select offerings. 	 Semantic aided search Semantic aided SEO Rule-based product selection 	 Current project is a pilot - stay tuned. Progress in discussions with Search Engine Providers. 	Value Model: Customer Satisfaction Value Proposition (Business Benefit): Customer Retention

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Trigent Software	Ontology and Rules provide rapid Natural Language Understanding (CS)		Given some Natural Language text (one or more sentences or questions), parse and map the various valid constructs to semantic items in an Ontology (we call this mapping the meaning of the text). Generate (non-statistical) 'reader rules' to recognize all combinatorics of language constructs that represent the mapping as having an equivalent 'meaning map'. Apply the high speed 'reader rules' to a large corpus of text to identify possible meaning matches. Verify text identified as having the same 'meaning map'. Generate a report showing the information found and how it relates to the original text along with hyperlinks.	 Changing the Dictionary has immediate effect. Changing the Ontology has immediate effect. Ontology grows with use. Ontology curation is widely leveraged. Sifts through a large amount of text to find and return just what you are looking for without the need to read the individual files yourself. 	Value Model: Knowledge Capture Added Value: Ontology grows with Natural Language.

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Trigent Software	Ontology and Rules provide Mass Customization of Vehicles (CS)	Mass Customization of Trucks and Busses. o Customers describe the desired vehicle by selecting the base model and a wide range of attributes (e.g. vehicle length) and features (e.g. number of exits) • Combinatorics of parts and assemblies. o More than 480,000 combinations of parts, assemblies, and locations for a given vehicle - Each vehicle off the assembly line can be one-ofa- kind. • Given an order that may never have been previously built, identify the best set of parts, assemblies and component locations for the vehicle (the Vehicle Configuration). • Different parts and assemblies will be available at different plants at different times. So, need to select a configuration that can be built at a plant prior to the promised delivery date.	Employ a fast Rules Engine. Over 600K rules with avg. 24 condition elements	 Ontology allows quick and reliable specification of new variations. Rules are specified in terms of the Ontology (incl. features and attributes). Changes in Ontology and Changes in Rules can take effect immediately (or at designated times and plants). Allows flexible change in suppliers and parts. New models and variations reuse previously proven engineering work. 	Value Model: Business Agility; Value Proposition: More choice improves Customer Satisfaction;

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Innovative Query	Content Intelligence and Smart Applications (CS)	Content Intelligence: the ability to generate insights to improve business outcomes with content.	IQExplore * Semantic Analysis with Natural Language Processing.	 Improved search, discovery and collaboration. Pushing the right information to the right users to do their job. Improved information and content publishing. Mashups of and with content for new classes of BI and publishing applications. Unlocking information for actionable insights. 	Value Model:
Innovative Query	Semantic BI for Blogging (CS)	 Utilize data obtained from news, social media, and internal sources. Optimize and personalize search. Work with open sources. Respond quickly to chatter. 	 NLP and Semantic index for unstructured sources. Custom scoring/alerts for results. Authoring tools to expedite content creation and analysis tasks. 	 Save time on analysis of content. More complete intel from text sources. Quicker and more precise responses to social media. Better and faster content creation. 	Value Model: Operating Efficiency; Value Proposition: Customer Satifaction

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<u>TopQuadrant</u>	Valuing the Harvest from using Ontologies (CS)	Complex information spaces o Need to turn these into "Layered information spaces" that are fit for purpose. o Filter to context.	Semantic-XML Message Builder Workbench Papples XML-based data	Canonical data - Subject-Predicate-Object Triples. Identifiers - Composition Construct for Aggregation. Schemas are also expressed in Triples and can be queried using same query language - SPARQL. Evolvability Cschemas, vocabs and datasets can readily evolve.	Value Proposition (Business Benefit): Business Agility Added Value (Busines Benefit): Cost Savings in integration

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Model Driven Solutions	Architectures and Ontologies for Business Value (CS)	Fragmented architecture domains: o Enterprise Architecture o Business Intelligence o Business Process, etc	Requirements, processes & services are less often captured as ontologies. Yet the ontology of a domain must include these viewpoints. Better support for other viewpoints with architecturally focused ontologies would provide increased value. Links between architectural and ontological tools provides a bridge between these related approaches.	using MDA (model driven architecture) provides the much	Value Model & Proposition: Business IT Effeciency

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<u>ZAgile</u>	Model-driven Framework for Process Deployment, eXtreme Traceability (CS)	 Project Mgmt is Costly. Siloed Tools Distributed Environment Lack of Formal Processes Lack of Traceability 	Methodology and Process	 Reduced Costs and Increased Visibility Effective Collaboration Efficient Project Tracking Rapid Knowledge Access 	Value Proposition (Business Benefit): Business Agility Added Value (Busines Benefit): Cost Savings in integration
Semantic Arts	Applying Semantics to Enterprise Systems - Proctor and Gamble Case Study (CS)	Traditional key word search not useful when searching across	Re-use of terms from GIST upper ontology. Semantic Wiki built based on ontology.	Of the nearly 600 classes in the R&D ontology, only 2 were not derived from gist: O Brand O Invention Most R&D data is findable without needing to know the specialized dialect of each subdomain.	Value Model: Knowledge Capture; Value Proposition:: Foster Enterprise/Cross- Business Collaboration leading to new products

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
<u>AmDocs</u>	Ontologies and CRM for Telecoms (CS)	Customer Relationship Management. o Massive scale o Inferencing requirements o Structured and unstructured data o Past, present and future views.	Built a "Guided Interaction Advisor": * Pre-built ontology and rule set.	 Eliminates system and agent diagnosis time. Provides consistent and efficient call handling. Increases agent and customer satisfaction. Anticipated benefits based on 100K actual accounts assessment o AHT reduction of 10-15. 	Value Model, Proposition & AddedValue: Operating Efficiency; Customer Satifaction
Cambridge Semantics	Do it Yourself Data Exploration (CS) Knowledge Management	When events trigger action, researchers and analysts examine the data. Combining information from multiple spread sheets and databases is tedious and manual. Desktop tools do not know the categories and properties expressed by column (or row) headings. Moreover, for IT to create a new database or data warehouse is time-consuming, costly, and assumes that all requirements are knowable in advance	 Knowledge-centric solution for data exploration links source data from spreadsheets, files, or database tables to a standard (semantic) model stored on a server. There's an app for that. Works on desktop or via browser. Selecting data to add to a spreadsheet is a pull-down menu option. Filters apply easily. Numerous lenses for visualizing data. 	Focuses on ease of use for endusers with tools they know how to use; minimum IT involvement, if at all. Rapid and low-cost to solution (hours/days), vs. slow and time-consuming for RDBMS, data warehouse, or manual. Flexibility in the face of inevitable change: rapid, low-cost, incremental modification vs. time-consuming costly, and difficult revision of conventional stores. "Low-hanging fruit" for many agencies and programs.	Value Model and Proposition: Business IT Efficiency

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Recognos	Better access with semantic search, navigation, query & question answering (CS) Decision Support	 While the industry's trade association has developed a standard taxonomy for key topics, (a) buyers do not know industry jargon, (b) often related data is not adjacent to topic, and (c) buyer lacks a way to hone in on answers to questions. Conventional DB and CMS 	 Knowledge-centric solution semantically analyzes and indexes the database corpus using deep linguistics and domain knowledge to extract data, link information to topics, and find answers to questions. Consumers can navigate by topic (faceted search) pose questions in natural language, and query data contained in documents as though it were a database. 	 Concept-based faceted navigation uses semantic analysis of content to reduce cognitive burden for users including extract specific data from tables (e.g., the amount of a specific type of fee). Question answering allows users to express questions in their own words and get the right answer. Automated semantic indexing and analysis is more consistent, accurate, and cost-effective than comparable manual methods. Since, 80% of all data in organizations is unstructured, applications within government and industry are massive. 	Value Model: IT Efficiency; Value Proposition: Business Agility; Added Value: Business Efficiency in Rules Compliance

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Revelytix	Knowledge-centric information webs & process interoperability (CS) Knowledge Management	DoD attempted to build a data warehouse to connect HR systems and information across the Department. After 11 years and \$1B dollars expended, had nothing to show for it. "We've tried everything else and failed." - DoD CTO for Business Mission.	of record using a common domain ontology connected to relational	databases. • Basic to very complex analytics and reporting across all systems become end-user generated queries that reference analytics	Value Model: IT Efficiency Added Value: Business Agility allows system to evolve.

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Connotate	Do-it-yourself semantic agents to discover, aggregate, analyze & report information (CS) Knowledge Management	 Agencies need to find, monitor, aggregate and make sense of information from a great many sources across the web as well as internally within government. The manual effort involved can consume 25-45% of an analysts time. Also, it is costly to custom program and update searches and analytics as needs change. 	 Intelligent semantic software agents to access, harvest, tag, and standardize information that are easy to create by anyone and can be shared and reused. Train agents to capture site information, content elements, and take action to extract specific data, capture files, define schemas. Agents "speak" HTML, XML, RSS, RDF, PDF, database and Excel. Mash-ups create new data by element and schema, in time periods, across sources and time periods, and put data into context. 	information from internal and external sources including web pages, blogs, local news,	Value Model & Proposition: Knowledge Capture Added Value: Business Efficiency

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BeInformed	Smart knowledge- driven citizen- centric services Knowledge Management	Permitting site synthesizes requirements, processes, and information across multiple jurisdictions and 14 independent institutions into a unified user experience. Immigration site helps new arrivals solve varied problems of relocation. It combines information, and decision logic from 12 agencies into an easy to use single point of service delivery.	of an ontology, which is enriched with business rules. • All functions use the same	"Open knowledge as a service" bridges the gap between government and citizens and facilitates effective cooperation between independent institutions – both public and private. Provides automated decisions and decision support; means for agencies to manage their knowledge / rules; ability to quickly adapt to external events / implement new legislation; improved decision making, guaranteed compliancy, less errors; improved service delivery to the public; and substantial cost reductions.	Value Model: Customer Satisfaction

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
<u>Visual</u> Knowledge	Policy-driven compliance, risk, and change management Decision Support	comprehensively across the business was fragmented in separate documents, systems, and data stores, thus slow, prone to error, and difficult to change	decision-making rules, to deployed operational systems and procedures, to analytics that track, assess, and report human and system behavior and ensure compliance.	 Development of knowledge-centric compliance solution requires fewer resources, is more rapid, less costly, quicker to show value. Operation of knowledge-centric solution requires less labor, is more reliable and less error prone. Maintenance and upgrades are less costly and time consuming. Assessing impact of changes on documentation, systems, and procedures is more automated. Change management and version control is automated. 	Value Model & Proposition: Operating Efficiency; Added Value: Cost Reduction

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
<u>Link to</u> <u>Use-Case</u>	AutomativeAfter marketRetailer	Eroding Customer Loyalty & Aging Technology requires Retailer to Improve Customer Shopping Experience	"Open Standards" (EDI-SQL- based RDBMS) and up-to-date (J2EE-based Platform) "Flexible, Web-based" IT system used for company-wide "Integration Framework."	Quantitative Metrics: 3-year Conventionally Measured ROI Faster Checkout measured Reduced costs cited 12-month Implementation Qualitative Metric: Improved Customer Loyalty	Value Model & Proposition: Business IT Effeciency; Added Value: Operating Efficiency

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Link to Use-Case	Digital Music Archive (DMA) for the Norwegian National Broadcaster (NRK) (UC) Semantic Augmentation	Public broadcasters have large archives ranging back 60+ years including sound assets on bakelite, vinyl and wax. Some older assets show remarkable longevity, but modern storage formats like digital video tape, certain CDs, tapes, etc are not as robust. At NRK many tapes recorded in the late 80s and early 90s could be recovered within 5 years without immediate action tor preserve these assets for the future.	Model the Repository using semantic web technology (XML-based business rules), including transcription of metadata from well-structured, high-quality paper-based non-relational analog system to digital, semantically aligned, relational database system while completely revamping entire radio and television broadcasting production process and remastering library of recordings. An ontology-based solution was necessary, albeit couched in Semantic Web terminology. However, with an estimated 150+million triplestore anticipated, a semantically-aligned RDBM was implemented to scale up to a Semantic Web based publication layer for the user interface	It continued to be tested to evaluate scalability of available systems as of 2007. Specific tests and results were not given. • Success is measured against expected benefits: o enhanced (improved) archive access o discovery of and navigation to hidden facts associated by metadata previously unavailable without object-based technology o efficient, multi-channel archive access with automated ordering and production flow also previously unavailable o enhanced (improved) metadata representation, including multiple file formats (including multimedia, images, interviews, links, etc) o ease of integration across multiple archives and resources in future.	Value Model: Operating Efficiency; Value Proposition: Customer Satisfation; Added Value: Ease of Integration

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Linkto	Suppliers' Benefit from IT Use in Supply Chain Relationships (UC) Decision Support	Supply chain management systems (SCMS) championed by network leaders in their supplier networks are now ubiquitous (2004). Demonstrating the benefit to the supplier needs to be established. Data from 131 suppliers using an SCMS implemented by one large retailer support hypotheses that relationship-specific intangible investments play a mediating role linking SCMS use to benefits. The results support the vendors-to-partners thesis that IT deployments in supply chains lead to closer buyer-supplier relationships.	OWL at large. The reason why is because the value of semantic consistency which is needed for	This Use-Case was chosen in part because it is available online http://citeseerx.ist.psu.edu/viewd oc/download?doi=10.1.1.90.5279 &rep=rep1&type=pdf in order to allow us to look at how Relationship-Specific Intangible Assets are measured in fairly complete detail.	Value Model & Proposition: Business IT Efficiency

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
<u>Link to</u> <u>Use-Case</u>	Resource List Management (RLM) (UC) Knowledge Management	as paper handout lists requiring students to visit various suppliers for the resources. Now, these materials are available over the Web, and in an e-delivery model. This move to electronic resources in itself has improved the access landscape somewhat. However, as an institution shifts subscription agents, the landscape for access rights becomes complex and changes frequently. Link resolver solutions go some way to solving these issues, but are potentially confusing. In addition, the interoperability of data between publishing platforms, the University	As well as re-using existing ontologies, Provider developed and published two new ontologiesn and a web-based delivery system as part of the project. The Resource List ontology [1] underpinned the semantics of the relationships between resources and intended uses. The Academic Institution Internal Structure ontology (AIISO) described the courses, modules, departments and schools that make up an institution, which was required to enable instructors to link lists to the relevant module or course, to enable students to find lists.	This example is characterized most by the lack of metrics, except what one can infer from the fact that the system was launched at the University of Plymouth, one of the existing focus group partners, in September 2008, initially with just 1000 students. Throughout the autumn semester, Plymouth increased adoption of the system with the aim of giving access to all 22000 students in early 2009. However, we have no data on the cost, nor metrics on the effectiveness, though there is a bulleted list of "Benefits."	Value Model & Proposition: Business IT Efficiency Added Value: Reduced Access Rights Cost

Hyperlink	Case Study (CS) or Use-Case (UC) Name OUF Category	Problem Description	Solution or Proposed Solution	Solution Success Metrics	Synthesis: Value Model; Value Proposition; & AddedValue
Link to Use-Case	Supply Chain Quality of Service (QoS) (UC) Knowledge Management was cited in 2004, but Decision Support is appropriate, too	Retailer must optimize its supply chain on the basis of timely supplier quotes via web-service based on its quality of service criteria. Selection criteria for supply chain decisions are needed for the dynamic composition of late-binding Semantic Web Services. A key criterion is quality of service (QoS). Traditionally, supply chains are static with close collaborations between suppliers and retailers. Recently, exchanges and auctions have added dynamism to these chains. Web services allow the creation of dynamic supply chains. The high cost of integrating retailer's forecasting software with supply chain management is a hurdle, but web services combined with semantic technologies offers a less costly solution. The web service to gather quotes from a number of suppliers with near real-time acquisition of domain constraints, behavioral signatures, and Quality of Service (QoS) parameters. Hence the need for dynamic composition of semantic web services.	semantics for creating and optimizing dynamic, realtime business intelligence processes. Domain specific ontologies are crucial for agreement between retailers and suppliers about domain specific parameters. This use case uses ontologies and semantic metadata for representation and automated discovery of candidate services. This is necessary to provide service selection criteria to use for decision making from amongst the group of suppliers a retailer may have for a given manufactured part or raw material. A generic QoS ontology (currently a prototype is under development in the METEOR-S project http://lsdis.cs.uga.edu/proj/meteor /) is needed. (This has undergone further work from the point it was mentioned in this Use-Case from 2004. The semantic	generic or domain specific. Generic QoS metrics, a standard component of these metrics involves time, cost and reliability. There is a need for a well accepted ontology for the generic QoS criteria for candidate suppliersSpecific criteria relevant to service selection are part or material delivery time and part- or material-specific details like reliability of the part or purity of material. These must fulfill the requirements of the Manufacturer. Specifically, Web Service QoS metrics of delay, jitter, packet loss rate, and availability were cited. Measurement was further defined as Constraint Analysis. This leads to a deduction that mechanical performance of a web service that otherwise met	ValueModel & Proposition: Business Efficiency; Added Value: Knowledge Capture, Reduced Costs.